

Dry Bulk Shipping Industry Analysis & Investment Opportunities



Market Insights & Strategic Recommendations

October 27, 2025



Market Overview & Current State



Dry bulk shipping industry is experiencing a **deep downturn period**



Asset values have declined by **70-80%** from peak levels



Market is returning to normalcy after credit crunch

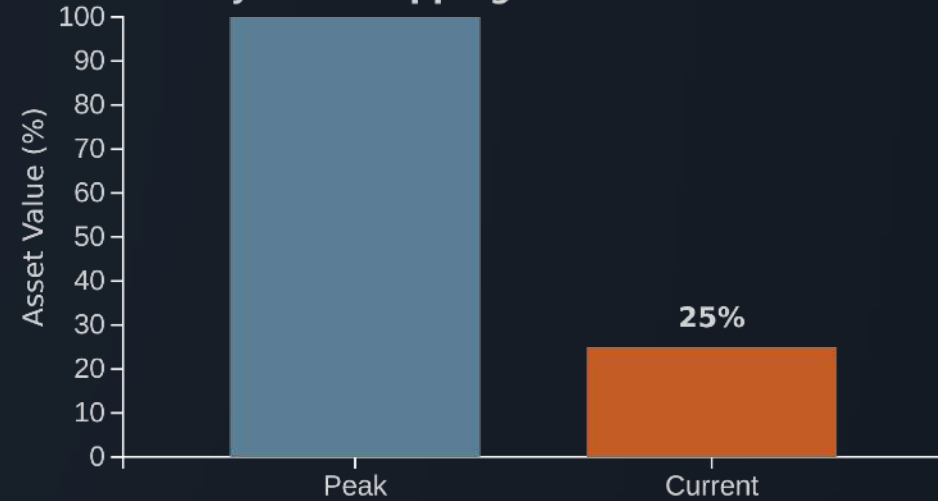


Historical lows create **entry opportunities** for investors

Market Insights

Pioneer Navigation Global believes current asset values are at 2008 historic lows, providing attractive entry points for new market participants.

Dry Bulk Shipping Asset Value Decline



Current asset values are at 60-70% of building/purchase price

Root Causes of Market Challenges



Credit Crunch

Since 2008, banks have significantly tightened lending to the shipping industry, making it difficult for companies to secure financing.



Commodity Market Collapse

In 2015, the collapse of the overall commodity market (iron ore, steel, oil) led to a significant drop in industry revenue.



Bank Repositioning

Banks have been forced to adjust their positions as their loans reached maximum limits, leading to a reduction in shipping industry financing.



Shipyard Financing Issues

After 2010, shipyards began financing ships they were building, but the 2015 commodity market collapse led to bankruptcy for most shipyards.



These factors have created a perfect storm of challenges for the dry bulk shipping industry, leading to the current market downturn.

Current Asset Valuation Analysis

💰 Vessel values at **60-70%** of construction/purchase prices

🏛️ Limited financing available for the industry

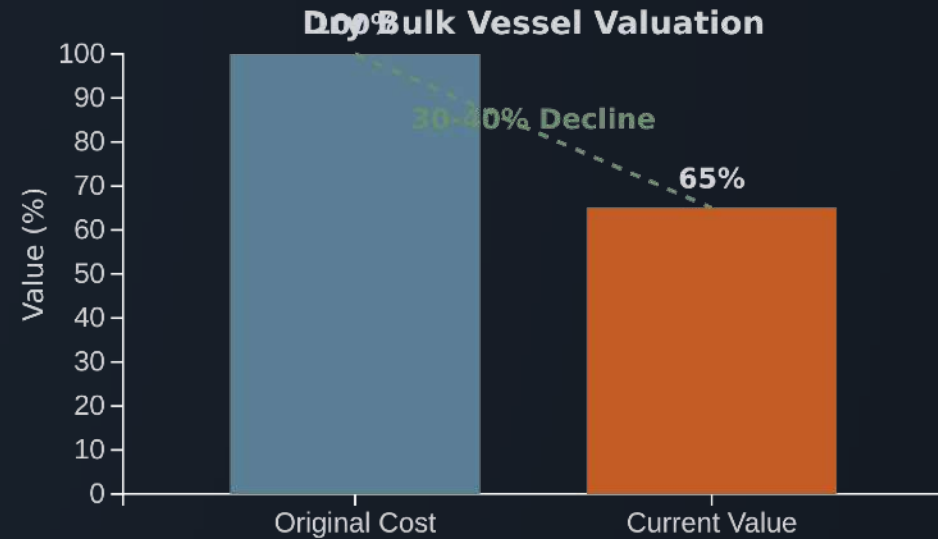
⚠️ Most vessels purchased (2006-2015) in **distressed positions**

Distressed Positions

Ships in bankruptcy, deep loss, or restructuring status

Market Impact

Overcapacity and depressed market values continue to pressure asset holders



Key Implications

- Attractive acquisition opportunities for capital充足 investors
- Value recovery potential as market normalizes
- Strategic restructuring needed for existing fleet

Investment Opportunity Framework

Investment Thesis

Pioneer Navigation Global believes current market conditions present an optimal entry point for dry bulk shipping investments, with asset values at historic lows and market fundamentals normalizing.

Historic Low Asset Values

Asset values at 2008 historic lows, providing attractive entry points for new market participants.

Normalizing Fundamentals

Market fundamentals returning to equilibrium after credit crunch and commodity market adjustments.

Credit Constraints

New orders and fleet growth halted due to credit constraints, creating a more balanced market.

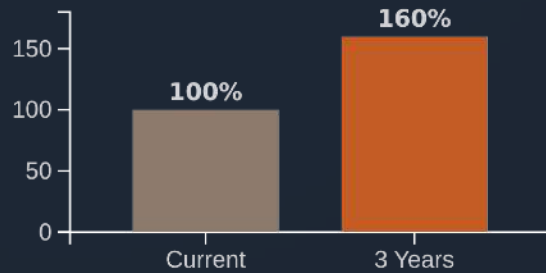
Pioneer Navigation Global's Investment Approach

- ✓ Customized investment strategies for private clients
- ✓ Professional risk management support
- ✓ Focus on 12-14% dividend return guarantees
- ✓ Market timing expertise for optimal entry/exit

Key Investment Elements



Asset Value Appreciation

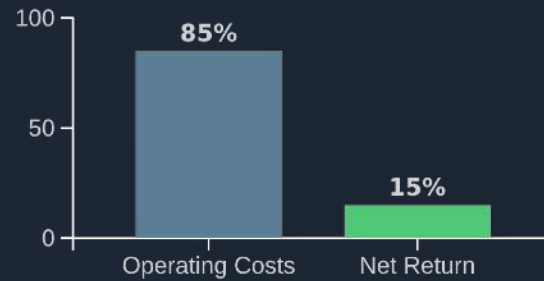


50-60%

Expected increase in asset value over next three years



Cash Flow Yield



10-15%

Net return after deducting operating costs



Market Liquidity



High

Excellent entry/exit flexibility for investors



Key Insight: Pioneer Navigation Global identifies these three elements as critical factors for dry bulk shipping investment success in the current market environment.

Profitability & Cost Analysis

Cost Advantage

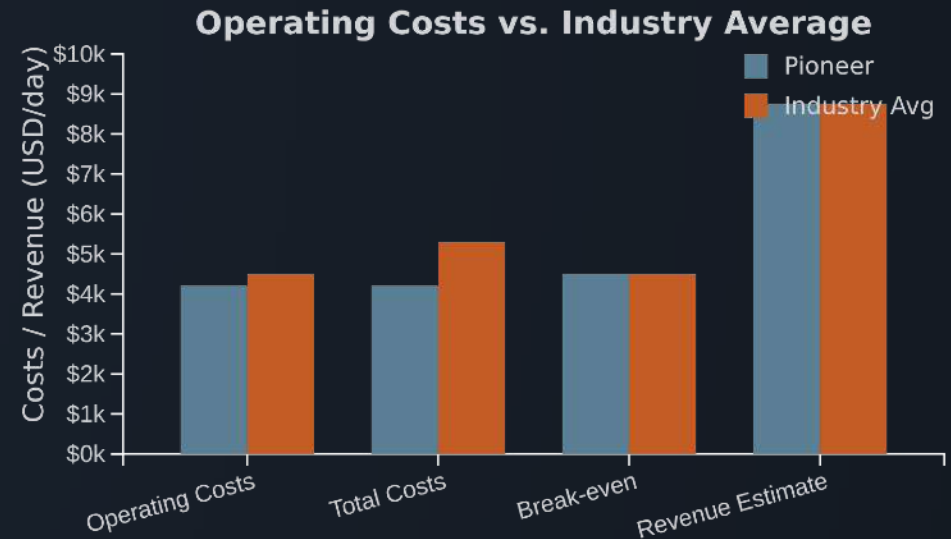
- ✓ Pioneer's operating costs are **15-20% lower** than industry average
- ✓ Break-even point: **\$4,500/day** (no leverage)

Profit Potential

- 📈 33K vessel annual revenue: **\$8,750/day**
- 📊 Gross profit margin: **~50%** above break-even

Key Insight





Even in a depressed market, Pioneer maintains positive cash flow due to cost discipline and operational efficiency.



Break-even Analysis

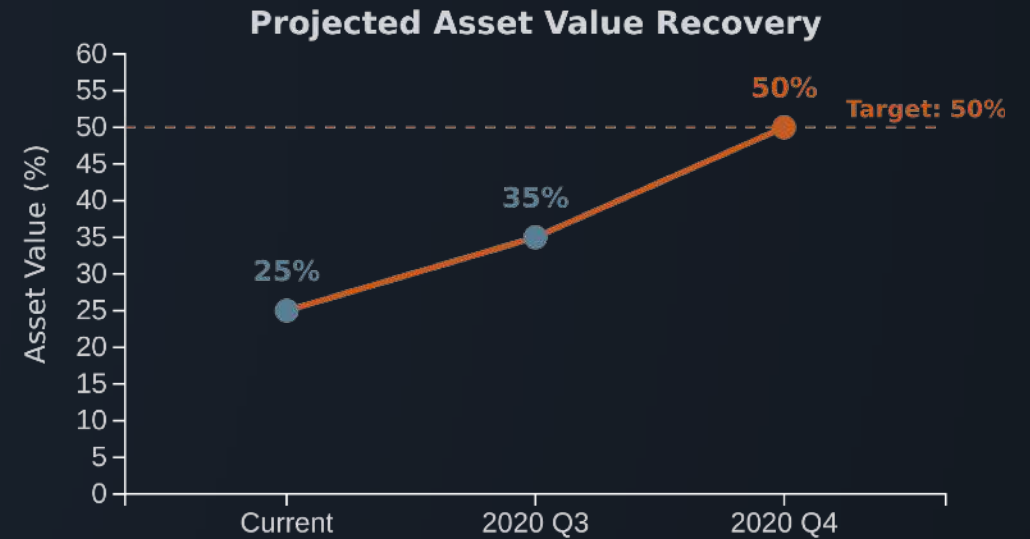


Market Outlook & Asset Value Projections

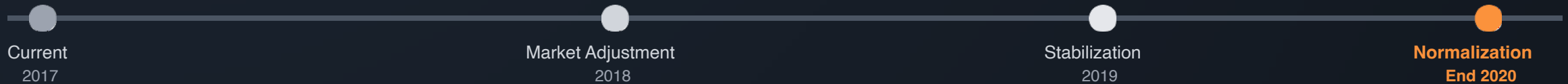
-  Market normalization expected by **end of 2020**
-  10-year Handysize vessel value projected to reach **50%** of newbuild cost
-  Estimated value: **\$11-12 million**
-  Recovery to pre-downturn levels expected

Investment Implications

Pioneer Navigation Global projects asset values will recover to 50% of newbuild costs by market stabilization, creating attractive entry points for investors.



Projection based on historical market cycles and current depreciation rates



Investment Strategy & Risk Management

Pioneer Navigation Global offers customized investment strategies for private clients in commodities and shipping sectors.



Asset Identification

Selective screening based on client needs



Valuation & Monitoring

Continuous performance tracking



Acquisition & Disposal


Timely execution based on market signals



Risk Management

Professional risk mitigation protocols

Risk Management Approach

 Comprehensive due diligence process

 Portfolio diversification strategies

 Market trend analysis and forecasting

 Expert maritime and financial team



Client Commitment

12-14%

Dividend Return Commitment

Conclusions & Investment Recommendations

Key Conclusions

Current market presents unique investment opportunity with historical low asset values

Market fundamentals are normalizing after credit crunch period

Investment Recommendations



Strategic Entry

Enter market now while asset values are at 2008 historic lows



Long-term View

Hold assets until market normalizes in late 2020s



Risk Management

Implement strict risk controls with professional support

Pioneer Navigation Global

Partner with us for **12-14%** dividend returns and professional investment management